

Message Text

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ACTION PM-04

INFO OCT-01 NEA-10 MC-02 ISO-00 NSC-05 SP-02 SS-15

ACDA-07 CIAE-00 INR-07 NSAE-00 TRSE-00 OMB-01

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FM AMEMBASSY CAIRO

TO SECSTATE WASHDC 4488

INFO DOD/ISA WASHDC

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E.O. 12652: N/A

TAGS: PARM, MASS

SUBJECT: CINCINNATI ELECTRONICS CORPORATION MUNITIONS CASE

NO. 152--6

1. DURING AMBASSADOR'S RECENT CONSULTATIONS IN WASHINGTON, HE WAS CALLED UPON BY GEORGE J. MEALEY, PRESIDENT, CINCINNATI ELECTRONICS CORPORATION, TO REQUEST SUPPORT FOR THE EXPEDITIOUS ISSUANCE OF A LICENSE TO EXPORT US/EGYPTIAN CO-PRODUCTION OF ARMY MANPACK RADIOS. MEALEY INDICATED THAT CINCINNATI ELECTRONICS HAD IN FACT SIGNED A CONTRACT WITH GOE IN SEPTEMBER 1976 FOR SUCH CO-PRODUCTION ARRANGEMENTS AND NOTED THAT GOE HAS THREATENED TO CANCEL CONTRACT BECAUSE OF PROTRACTED INABILITY OF CINCINNATI TO PROCEED WITH PROJECT. (CINCINNATI ELECTRONIC CORP REPS HAD NOT PREVIOUSLY BEEN IN TOUCH WITH EMBASSY OR DAO IN CONNECTION WITH CO-PRODUCTION CONTRACT SIGNING.)

2. AMBASSADOR TOLD MEALEY THAT MATTER OF PERMITTING EXPORT OF CERTAIN KINDS OF PASSIVE MILITARY EQUIPMENT, SUCH AS RADIOS, WAS CURRENTLY UNDER ACTIVE STUDY AND THAT HE HOPED DECISION WOULD SOON BE REACHED. IN
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VIEW EGYPTIAN CANCELLATION THREAT, AMBASSADOR INDICATED WILLINGNESS GET IN TOUCH WITH APPROPRIATE EGYPTIAN AUTHORITIES TO URGE THAT CINCINNATI NOT BE PENALIZED FOR DELAY IN BEING ABLE TO PROVIDE PROMISED SERVICES AND TO INFORM EGYPTIANS OF OUR HOPE THAT A DECISION WILL SOON BE REACHED. AMBASSADOR SUGGESTED CINCINNATI ELECTRIC REP IN CAIRO BE IN TOUCH

WITH DAO ABOUT REQUEST.

3. ON APRIL 28, MR. SAID ABU ZEID, CINCINNATI ELECTRIC REP, CALLED ON ARMA, AGAIN REQUESTING EMBASSY ASSISTANCE IN EXPEDITING POLICY DECISION RE EXPORT OF RADIO TECHNOLOGY. ALLUDING TO CONTINUING EGYPTIAN THREAT TO CANCEL CONTRACT, HE ASKED FOR OUR INTERVENTION WITH EGYPTIANS NOT TO DO SO.

4. ABU ZEID WAS ALSO TOLD THAT OVERALL QUESTION WAS NOW UNDER ACTIVE CONSIDERATION AND THAT WE DID NOT BELIEVE REQUEST FOR SPECIFIC WAIVER FOR ARMY MANPACK RADIOS WOULD EXPEDITE MATTERS. WE OFFERED ASSIST WITH EGYPTIANS TO TRY TO DISSUADE THEM FROM CANCELLING CONTRACT. ARMA INTENDS TO CONTACT CHAIRMAN EL NASR COMPANY, WHICH IS THE EGYPTIAN COMPANY INVOLVED IN THE CO-PRODUCTION ARRANGEMENTS, TO ATTEMPT TO PERSUADE HIM BE PATIENT A LITTLE LONGER PENDING FINAL POLICY DECISION.

5. PLEASE ADVISE STATUS CONSIDERATION AUTHORIZING EXPORT OF PASSIVE MILITARY EQUIPMENT TO EGYPT. WOULD ALSO APPRECIATE ANY ADVICE DEPT MAY BE ABLE TO GIVE ON SPECIFIC CINCINNATI ELECTRIC CASE.
EILTS

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Message Attributes

Automatic Decaptioning: X
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Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
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TAGS: PARM, MASS, EG, CINCINNATI ELECTRONICS CORP, (MEALEY, GEORGE J)
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